



## **North Atlantic Figure Skating Club** **Home Club Member Incentive Program**

***The success of the North Atlantic Figure Skating Club (NAFSC) depends on home club member participation in our sponsored programs and events. The NAFSC home club member incentive program is designed to encourage participation and reward those who continually support NAFSC and its programs and events.***

### **A. SKATER INCENTIVE PROGRAM FOR USE OF NAFSC CLUB ICE:**

Skaters can earn pre-registration and priority sign-in privileges for use of NAFSC club ice.

Incentive periods for earning rewards are divided into 3-month quarters as follows:

- Quarter 1 - July, August, September
- Quarter 2 - October, November, December
- Quarter 3 - January, February, March
- Quarter 4 - April, May, June

#### **Incentive Level A:**

Skaters who utilize 51%-100% of NAFSC club ice offered in a quarter earn pre-registration privileges for the following quarter. A skater earning pre-registration privileges will receive guaranteed placement in all offered club ice sessions in the quarter following the quarter in which the award is earned.

Skaters earning pre-registration privileges must check-in no later than 15 minutes prior to a session to keep their guaranteed placement. Normal check-in procedures per the Club Ice Check-in Guidelines will begin at 15 minutes prior to a session and any skater earning this incentive that has not checked in by 15 minutes prior will relinquish their spot and must follow normal check-in procedures.

#### **Incentive Level B:**

Skaters who utilize 40%-50.99% of NAFSC club ice offered in a quarter earn priority check-in privileges for the following quarter. A skater earning priority check-in privileges will be automatically placed on the priority check-in list for all club ice sessions offered in the quarter following the quarter in which the award is earned.

Skaters earning priority check-in privileges may begin checking in 30 minutes prior to a session and must check-in no later than 15 minutes prior to the session. Normal check-in procedures per the Club Ice Check-in Guidelines will begin at 15 minutes prior to a session and any skater earning this incentive that has not checked in by 15 minutes prior will relinquish their spot and must follow normal check-in procedures.

- ❖ Skaters who skate 39.99% or less of NAFSC club ice offered in a quarter, all associate members, all LTS members, and guests will be required to follow the current Club Ice Check-in Guidelines for check-in to skate on NAFSC club ice.
- ❖ Percentages will be calculated at the end of each quarter based on number of sessions skated compared to number of sessions offered. Percentages will reset to 0% at the beginning of each quarter.

**B. JUNIOR COACH INCENTIVE PROGRAM:**

A junior coach that participates in 75%-100% of the junior coaching opportunities per quarter including, but not limited to, Learn-to-Skate and Snowflake Skate, will have their name added to a drawing for 4 gift cards following the end of each quarter.

Incentive periods for earning rewards are divided into 3-month quarters as follows:

- Quarter 1 - July, August, September (drawing will be held in October)
- Quarter 2 - October, November, December (drawing will be held in January)
- Quarter 3 - January, February, March (drawing will be held in April)
- Quarter 4 - April, May, June (drawing will be held in June or July)

**C. COACH INCENTIVE PROGRAM FOR USE OF NAFSC CLUB ICE:**

NAFSC Coaches (those members who have signed up as home club coaches with NAFSC) can earn discounts on NAFSC membership for coaching on NAFSC club ice.

Incentive periods for earning rewards are divided into the following quarters:

- Quarter 1 - July, August, September
- Quarter 2 - October, November, December
- Quarter 3 - January, February, March
- Quarter 4 - April, May, June

**Incentive Level A:**

A coach that coaches on 75%-100% of NAFSC club ice offered in a quarter will qualify to receive \$10 off their NAFSC Home Club Coach membership for the following year.

**Incentive Level B:**

A coach that coaches on 50%-74.99% of NAFSC club ice offered in a quarter will qualify to receive \$5 off their NAFSC Home Club Coach membership for the following year.

- ❖ Discounts will be awarded each quarter. Example: a coach that utilizes 75-100% of the offered club ice sessions all four quarters will receive \$40 off their membership for the next membership year.
- ❖ Percentages will be calculated at the end of each quarter based on number of sessions coached on compared to number of sessions offered. Percentages will reset to 0% at the beginning of each quarter.

**D. VOLUNTEER INCENTIVE PROGRAM (PER FAMILY):**

Volunteers are needed for events, programs, and various other club things throughout the year.

E-mail and Signup Genius will be used for contact and sign up for every need and event.

Events/programs will require sign-in and sign-out for volunteer hours to be tracked. Signup Genius lists will have points associated with each task or item. The total number of points will be tracked per family.

5 points will be given for each hour of volunteer time.

The following point system will be used to determine incentive reward:

- 50 to 75 points \$10 Uplifter Gift Certificate
- 76 to 100 points \$20 Uplifter Gift Certificate
- 101 to 125 points \$30 Uplifter Gift Certificate
- 126 to 150 points \$40 Uplifter Gift Certificate
- 151 to 200 points \$50 Uplifter Gift Certificate